Your Gateway To The Markets

One Relationship
One Gateway
Full Market Access

Letter From The CEO

Welcome to Novion,

Thank you for taking the time to read through this brochure and learn more about our company.

When we launched in 2019, our aim was simple: to create a firm that could serve as a true extension of our clients' trading operations.

We achieve this by offering the scale, rigour, and market access of a global institution, while maintaining the care, flexibility, and responsiveness of a specialist partner.

Today, Novion provides outsourced trading solutions to professional clients across asset management, corporate hedging, and family offices. We facilitate efficient access to global markets without the cost and complexity of managing in-house trading infrastructure. From execution and clearing to risk management and reporting, we deliver a turnkey solution that is transparent, compliant, and built around each client's unique needs.

At the heart of what we do is a simple belief: every client, regardless of size, deserves the highest standard of service. We don't just provide connectivity, we take ownership of the detail, the delivery, and the outcome. That's what makes us different.

I hope this brochure gives you a clear view of our offering and the values we stand by. If you'd like to discuss how we can support your trading operations, we'd be pleased to speak with you.

Warm regards,

Saeed Noury
Chief Executive Officer | Novion

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What We Do & Why It Matters

Novion is a specialist outsourced trading partner for professional clients. We provide full access to global markets, without the cost, complexity, or overhead of building your own trading infrastructure.

Global Market Access

Trade listed and OTC products across commodities, FX, interest rates, and equities via a single, broker-agnostic trading partner.

End-to-End Support

From onboarding and funding to reporting and reconciliation, we manage the trade lifecycle so you can focus on strategy.

Lean, Scalable Model

Reduce fixed costs and scale trading operations with a flexible, pay-as-you-trade structure.

Execution & Clearing

Access professional-grade execution, clearing, and post-trade support.

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Outsourced Trading

Trade Smarter & Operate Leaner

What is it?

Outsourced trading is the practice of delegating your trade execution process to an external specialist. Rather than managing in-house execution teams, infrastructure, and broker relationships, firms partner with a third party to handle the day-to-day execution of trades across brokers, venues, and asset classes.

Why it matters?

Trading has become more complex. Multiple venues, fragmented liquidity, compliance burdens, and rising tech costs make running an in-house desk increasingly resource-intensive. Outsourcing provides a smarter path, preserving institutional-grade capability while reducing infrastructure overhead

Who benefits?

Asset managers, hedge funds, family offices, and emerging managers all stand to gain from outsourced trading. Whether seeking to scale efficiently, expand market access, or focus internal resources on alpha generation, outsourcing offers a flexible and cost-effective solution tailored to each firm's strategic needs.

Everything You Need, Built In

In a traditional setup, traders execute directly with brokers and exchanges. With Novion's outsourced model, we take on this role, handling execution, clearing, and post-trade operations as an extension of your team.

Execution & Market Access

We provide access to global listed and OTC markets across commodities, FX, interest rates, and equities. Whether executing a directional futures trade or hedging exposure using a complex option structure, our multi-asset desk delivers precise execution aligned with your strategy.

Clearing & Settlement

We remove the operational and capital burden of direct clearing membership through a comprehensive network of partners across major global exchanges.

Operational Support

Behind every trade is the infrastructure that keeps it moving. We take ownership of the full operational process, so you can focus on performance.

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Fast, Flexible & Global

At Novion, execution isn't just about speed, it's about alignment. Our team works as an extension of yours, executing trades with care, discretion, and best-in-class infrastructure.

High-Touch Execution

Our experienced team handles orders with care, ensuring discretion and compliance throughout the process.

Broker-Agnostic Routing

We operate a broker-agnostic model, routing orders to the best available venues and counter parties based on price, liquidity, speed, and execution quality.

Multi-Asset Access

Trade futures, options, swaps, CFDs, and structured products across a wide range of global exchanges and OTC markets.

Multi-Channel Execution

Execute trades via voice, instant message or market-leading electronic platforms.

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Seamless. Secure. Compliant.

We remove the cost and complexity of direct membership through our global network of trusted partners, not only reducing capital requirements but also simplifying post-trade operations.

Exchange Access Without Membership

Trade on major exchanges and other venues without direct clearinghouse relationships or associated capital costs.

Margin & Collateral Optimisation

Through netting and offsetting strategies, we help reduce margin drag and maximise available collateral.

Full Management

From trade matching and confirmation to daily margining and settlement, we handle it all.

Post-Trade Oversight

Gain full visibility across margin, P&L, and reconciliations.

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Operational Support

We Handle The Heavy Lifting

Our operational framework is designed to keep your trading processes secure, scalable, and fully aligned with global regulatory expectations. We manage everything behind the scenes.

Onboarding & Setup

Seamless and compliant onboarding process that includes KYC/AML checks, funding arrangements, and workflow alignment.

Lifecycle & Reconciliation

Full trade lifecycle support including trade capture, daily P&L, margin management, and reconciliation.

Regulatory Reporting

Automated, accurate, and timely reporting aligned with relevant regulatory frameworks and operational best practices.

Ongoing Support

We provide 24/5 support for execution, settlement, and compliance—acting as a true extension of your operations.

Tailored To Your World

We work with a diverse range of professional clients, each with distinct priorities and challenges. Our outsourced trading model adapts to your needs, offering tailored execution, market access, and operational support.

Client type	How we support you
Asset Managers	Execute across asset classes with speed, accuracy, and complete reporting. We integrate seamlessly into your workflows and support complex strategies.
Corporate Hedgers	Hedge FX, interest rates, and commodities with confidence. We provide precise execution, full transparency, and post-trade control.
Family Offices	Access institutional trading with a tailored approach. We handle execution and operations so you can focus on strategy.

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Built For Today's Challenges

The challenge	How we support you
High Fixed Costs	Convert fixed costs into variable ones with our pay-as-you-trade model—no exchange memberships, licensing fees, or infrastructure overhead.
Limited Market Access	Gain 24/5 access to global exchanges and OTC markets across asset classes, backed by our multi-asset trading desk.
Talent Constraints	Eliminate the need to hire or train internal teams—our experienced traders are ready from day one.
Operational Risk	Reduce risk and liability—Novion assumes execution responsibility and handles trades with institutional precision.
Limited Leverage	Benefit from our trade flow and broker relationships to achieve better pricing, liquidity, and venue selection.
Need for Anonymity	Maintain full confidentiality—Novion executes in its own name to protect your strategy and market presence.
Technology Investment	Access institutional-grade platforms and routing tools without the need for internal tech spend or maintenance.
Clearing Barriers	Trade without direct exchange membership—our innovative clearing model delivers full access without capital burden.

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Multi-Asset. Global Reach.

At Novion, we give professional clients access to the full spectrum of global markets and trading products, supported by deep market connectivity and institutional-grade infrastructure.

Asset Class	Markets Covered	Instruments
Commodities	Energy (oil, gas, power), Metals, Agriculture, Freight, Carbon	Futures, Options, Swaps, Structured Products, CFDs
Equities & Indices	Global Indices, Single Stocks	Futures, Options, CFDs, Structured Equity Products
Foreign Exchange (FX)	Major & Emerging Market Currencies	Spots, Forwards, Swaps, Options, Structured FX Products
Interest Rates & Credit	Government and Corporate Bonds, Interest Rates, Credit Markets	Futures, IRS, Swaptions, Structured Products
Structured Solutions	Cross-asset and bespoke financial exposures	Custom Derivatives, Hedging Strategies

You Lead. We Execute.

At Novion, all client orders are executed through our Matched Principal trading model, a structure designed to ensure neutrality, transparency, and execution efficiency.

Order Flow

Fee/Commission

Contractual Obligations

Under this model, Novion executes trades in its own name, on behalf of the client. This allows you to benefit from our scale, market access, and trading expertise, while keeping full control of your strategy. We manage the entire trade process—from order placement through to settlement.

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01. Account Setup

Your role: provide onboarding documents and complete KYC requirements.

What we do: Handle the full regulatory onboarding, open your trading account, and assign you a dedicated support team.

Your benefit: fast, compliant setup with a direct point of contact from day one.

02. Workflow Alignment

Your role: Share your trading objectives, approach, and internal workflows.

What we do: We understand your strategy and align our execution,reporting, and support accordingly.

Your benefit: Seamless integration and trading that works the way you do.

03. Trade Instruction

Your role: Communicate trade intent via email, chat, voice, or trading platform.

What we do: Our trading desk validates your instructions and prepares an execution plan.

Your benefit: Access to professional execution without building internal trading infrastructure.

04. Execution

Your role: Approve the execution mandate aligned with your strategy.

What we do: Execute orders across listed and OTC markets via our multi-asset desk.

Your benefit: Broker-agnostic, best execution with global market reach.

05. Clearing & Settlement

Your role: Fund margin as required and receive settlement confirmations.

What we do: Manage clearing, post-trade matching, settlement, and full reconciliation.

Your benefit: Access global markets without direct exchange membership or clearing complexity.

06. Reporting

Your role: Monitor trading performance and exposure.

What we do: Deliver daily trade summaries, P&L reports, exposure updates, and regulatory-aligned reporting.

Your benefit: Full transparency with compliant, operational oversight.

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Clear, Fair Pricing

At Novion, we believe in clear, competitive, and fully transparent pricing. Our fee model is designed to eliminate unnecessary overheads, avoid hidden charges, and give clients full visibility over their trading and post-trade costs.

Client type	How we support you
Execution Fees	Charged per trade, based on asset class and execution venue (exchange or OTC).
Clearing Fees	Post-trade processing costs including margining, settlement, and reporting.
Exchange & Regulatory Fees	Exchange, clearinghouse, and regulatory levies passed through at cost.
Platform Access Fees	Applicable for use of third-party trading platforms via Novion Global.
Structured Product Pricing	Custom pricing for tailored derivatives, depending on structure and complexity.

We adhere to FCA Best Execution requirements, ensuring all trades are executed at the most favourable terms reasonably available taking into account price, speed, liquidity, cost, and venue quality.

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Next Steps

Fast, Flexible & Global

Thank you for your interest in Novion. If you’re exploring ways to establish or enhance your trading and risk infrastructure, we’d welcome the opportunity to speak with you.

Whether you're looking to expand your access to global markets, looking to streamline operations, or are seeking a more tailored and responsive service, our team is here to support you.

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Compliance, Built-In

Novion is authorised and regulated by the Financial Conduct Authority (FCA) in the United Kingdom and operates in full compliance with the Markets in Financial Instruments Directive II (MiFID II).

Legal Name: Novion Global Limited
Company Registration Number: 09742342
Country of Incorporation: United Kingdom
Registered Office: 22 Conduit Place, London, W2 1HS, United Kingdom
FCA Firm Reference Number: 843506

We adhere to all relevant regulatory obligations, including:

Best Execution (RTS 28)

We take all sufficient steps to achieve the best possible result for our clients on a consistent basis.

Operational Resilience

Our infrastructure, policies, and procedures are designed to maintain continuity under stress.

Client Asset Protection

All client funds are held in segregated accounts with top-tier banks.

AML & KYC

We maintain a robust due diligence and monitoring framework to prevent financial crime.

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Let’s start a conversation.
Your trading goals, our expertise.

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